

Section 5: Purchases and imports

13 Please give the total cost of goods and services purchased by the Scottish branches of your company in 2006 to the nearest £1,000

- ◆ Includes the purchase of raw materials & components as well as any services

Goods £ ,000 + Services £ ,000 = Total £ ,000

14 What percentage of your total purchases in 2006 was accounted for by purchases from the following regions, excluding capital purchases (eg. buildings, plant, machinery)?

- ◆ Refer to notes for additional guidance

	Goods	Services	Total
Scotland	<input type="text"/> %	<input type="text"/> %	<input type="text"/> %
Rest of UK	<input type="text"/> %	<input type="text"/> %	<input type="text"/> %
Rest of EU & World	<input type="text"/> %	<input type="text"/> %	<input type="text"/> %
Total purchases	100%	100%	100%

Section 6: Overseas relationships

15 Please list the countries, if any, that your company has current or planned relationships with, and state the *number* of each.

- ◆ Answer only if your business headquarters are based in Scotland
- ◆ If the information cannot be broken down into specific countries please provide the region totals
- ◆ Refer to notes and attached country list for additional guidance

Country (or region)	Subsidiary	Sales Office/ Agency	Joint Venture	Other
Current				
1.				
2.				
3.				
4.				
5.				
6.				
7.				
Planned				
1.				
2.				
3.				
4.				
5.				
6.				
7.				

Section 7: Your comments

16 We would welcome any comments you have regarding this questionnaire. Please use the space provided below.

Thank you for taking the time to complete this questionnaire.