

## Third Sector Enterprise Fund

### Summary of Approvals at 25 September 2009 (87)

**1<sup>st</sup> Alliance (Ayrshire) Credit Union** – the investment funding of £49,025 will be used to help the credit union grow the business through the development of an updated business plan, the employment of a part time growth manager and a part time marketing officer.

**Aberdeen Forward** – is an environmental charity working in the field of sustainable development and is being offered £58,860 to make capital improvements at its recently purchased premises and to develop its marketing plan in order to increase its customer base and income generation potential.

**Airdrie Citizens Advice Bureau** – is one of a range of Citizens Advice Bureau's (CAB) in Scotland that have historically provided free and impartial advice to anyone who requires support to deal with problems relating to debt, benefits, housing, health, consumer and other issues. Airdrie CAB has been offered £62,880 to market and develop new services through investment in its IT support, website and training facilities.

**Alenergy** - The funding will be used to employ a Business Development Manager who will focus on bidding for contracts and the development of enterprising activity. In addition they will undertake training and development of existing staff to further energy information and knowledge and advice- giving skills, and to provide technological expertise on specific renewables. Funding will also sustain dedicated administration support to deal with increased activities.

**Ballieston Credit Union** – has been offered £3,105 to produce a new three year business plan. This will set the financial targets for the next three years and develop strategies for the growth of the credit union.

**Blantyre Credit Union** – is extending their common bond to cover South Lanarkshire. Our investment of £68,500 will help the credit union reach more people particularly in rural South Lanarkshire (including many at risk of financial exclusion), increase their membership and provide better, more efficient and accessible services to new and existing members. It will also further build the capacity, capability and financial sustainability of the credit union.

**Bookdonors CIC** – is a community interest company established in 2005 to sell second-hand books on the internet. It operates from Selkirk, and is seeking to grow its business outside its current heartland of the Scottish Borders and Lothian. Investment of £100,000 has been offered to fund capital and working capital requirements and for additional management capacity staffing to support its growth plans up to 2013/14.

**Caberfeidh Horizons** - operating 'The Bookshop' in Kingussie High Street, is being offered funding of £86,600 in 2009/10 to purchase premises of an adjoining building in order to develop the premises (currently rented) to secure extra retail space and

facilities for work experience and book storage, thereby increasing its organisational and sales capacity and making it financially sustainable from 2010/11.

**Capital Credit Union** – is being offered £69,000 to deliver a partnership initiative involving Discovery Credit Union, Grampian Credit Union and Kingdom Credit Union. The investment will provide a Financial Education Officer to support the four Credit Unions who are also receiving DWP Growth Fund. Overall this project will help to develop the long term sustainability of the DWP Growth Fund investment, as well as building the capacity of the organisations involved and improving the quality of life of Credit Union members and beneficiaries.

**Carers of East Lothian** – supports all adults in a caring situation in East Lothian to get information and services to help their individual caring role, enhance their own well-being, and strengthen their collective voice to improve services. The organisation is being offered £58,711 to assist in the move to larger premises and to employ an Assistant Manager to expand the range of services and introduce new income generating activities.

**Cassiltoun Trust** – investment of £43,250 is being offered to support Cassiltoun Trust to develop a Sales, Marketing, Income and Funding Strategy; undertake due diligence and risk assessment in terms of existing and future capabilities; undertake a staff/Board skills audit and subsequent training plan; secure architectural support and related property and financial/business planning expertise to develop Castlemilk Park Project; develop knowledge of Board and staff and carry out a community consultation.

**Changeworks – Resources for Life** – is a rapidly growing energy and recycling enterprise based in Edinburgh and is being offered £67,500 for selecting and implementing new accounting and HR systems and software to improve organisational support.

**Community Enterprise** – supports third sector organisations in Scotland to become more sustainable, and has been offered £61,080 to review and develop its own branding and marketing profile and to investigate the specific need for, and then pilot, a social enterprise sales and marketing company as a separate trading subsidiary.

**Community Foods Initiative North East** – improves community health and well-being by providing a range of healthy eating initiatives for disadvantaged communities in Aberdeen, Aberdeenshire and Moray. The Third Sector Enterprise Fund of £69,400 will provide for new capital investment (refrigerator, new IT and telephone systems and a van) and the creation of a new Business Development Manager post to boost income generation from trading activity.

**Cothrom** - based in South Uist, offer a diverse range of training and employment services across 8 islands and to a range of clients from a variety of backgrounds. Funding of £56,286 is being offered to assist with their organisational development to transform them from a charity reliant on a proportion of grant funding to a dynamic social enterprise. They will focus our investment on four overlapping areas (or circles): internal organisation including effective leadership and governance; financial

management and legal structures; business development and growth; markets and measurement processes.

**Craigmillar Credit Union** - propose to purchase the newly functional Community Banking Account Software that will offer members cash withdrawals and an effective bill and debt repayment service. This will provide access for members to any national ATM machine in the country. The funding of £25,000 will also be used to employ a new staff member to support the key areas of this new service and develop publicity materials to market the credit union as a secure environment in which to save and borrow at fair and reasonable rates.

**Creetown Initiative** - is based in Newton Stewart and was set up in 2001 by a group of local people to address issues affecting the area from the decline in traditional industries such as farming and forestry. Creetown Initiative is being offered £49,880 to develop external revenue generating projects, including a Windfarm. This income will support the organisation in its work in regenerating their area.

**Crisis** – is based in Erskine and provides professional counselling services to people in immediate need of support. Clients include children, adolescents and adults dealing with issues such as acute trauma, stress, anxiety, depression, physical and emotional difficulties, job loss, grief, personal loss, addiction problems, bullying and behavioural problems. The organisation is being offered £65,900 to support a new Business Development Manager post to secure new contracts and repeat business, freeing up the time of the Chief Executive to concentrate on strategic management. Funding is also being provided for marketing, investment in new software, and training for staff to report, record and evidence outcomes.

**CVS North Lanarkshire** - is a membership organisation open to all voluntary and community sector organisations across North Lanarkshire and acts as the development agency for Third Sector organisations in that area. It provides a range of support and assistance to these organisations, assisting them to become more effective and to share best practice. The organisation is being offered £69,961 to help establish a Social Economy Support Unit, designed to support the growth and development of social enterprise activity and promote an increase in entrepreneurial activity within the Third Sector in North Lanarkshire.

**DAB Plus cic** – provides driving training services to public and third sector organisations throughout Aberdeenshire including Aberdeenshire Council and Grampian Police. It is being offered £35,274 to extend its training programme to raise increased revenue for its parent company Buchan Dial-a-Community Bus which focuses on reducing social exclusion through the provision of high quality community transport and support services e.g. patient transport, library visits and shopmobility.

**Development Trusts Association Scotland (DTAS)** - wish to establish a new practitioner based consultancy service, The Pool, with the aim of generating additional income for DTAS and its member trusts. In addition they will promote the establishment and growth of trusts and more broadly the ownership of community assets in Scotland. Funding of £60,000 will be used to support employment of a

Head of Consultancy Service; provision of specialist advice; promotion and publicity and training.

**Edinburgh and Lothians Greenspace Trust** - is an independent charity/social enterprise that works to make a positive difference to the quality of life in Lothian communities by improving their local environment. The organisation works with, and delivers projects for, community groups, landowners, businesses and local authorities within urban and rural areas to create sustainable, well-managed and accessible greenspaces. The main aim of the proposal is to secure larger business premises and increase staffing to enable a ramp-up in fundraising activity, thereby enabling the organisation to expand its greenspace project programmes and improving its ability to secure more sustainable sources of income. Funding of £68,550 is being offered towards building adaptation costs and new salary costs.

**Employability Orkney** - Restart Orkney, one of its trading divisions, has been offered investment of £69,458.60 to support its growth and development through the leasing of larger premises consisting of a workshop, warehouse, offices, training rooms and a retail outlet. The proposal also seeks support for up-skilling existing staff and a contribution towards the employment of new staff.

**Ethnic Enable** - helps minority ethnic disabled people and their carers achieve a better quality of life by improving access to educational, employment, social welfare, health, leisure, recreational and cultural opportunities. It raises awareness of gaps in services among mainstream service providers and develops appropriate person-centred, inclusive alternatives. The organisation is being offered £53,246 to develop the organisation further and secure more partnership tenders and training contracts.

**Falkirk and District Credit Union** – investment funding of £43,552 will be used to help the credit union grow the business by extending the contracts of two part time tellers, develop their skills and increase their hours as well as developing Paypoint as a new service and marketing the full range of services the credit union offers.

**Falkland Heritage Trust** – is an environmental organisation being offered £66,096 to draw up business development plans for the organisation, for its 'Stables' complex in which it is based and for its 'Big Tent Festival' which is Scotland's leading environmental event.

**Fife Coast and Countryside Trust** – aims to manage, conserve and enhance the biodiversity and countryside of Fife for the benefit of the public. It provides a range of services including the Fife Ranger Service and the development of multi-access paths. It is being offered £43,817 to improve efficiency and expand its services to include the provision of Strategic Environmental Assessments and its ability to work with ecological consultants to help with Environmental Impact Assessments.

**Friends of the Award in Edinburgh and Lothians** – is based in Edinburgh and is being offered £69,051 to market and deliver consultancy and training for the Duke of Edinburgh Award Scheme to Local Authorities across Scotland. This will initially be piloted in East, Mid and West Lothian. Partnerships with the business sector will also be developed to identify and provide training and employment opportunities for young people.

**Fullarton Community Health House** – are based in Irvine and together with a consortium partner Access Ability, Ardrossan are being offered £66,020 to expand their Callcare 365 service which provides its users with a daily telephone conversation every day of the year. The service will provide an early indicator of potential health problems and help people to feel safer in their own homes, as well as giving them better connections to the community as a whole.

**Fyne Futures** – is involved in increasing recycling and environmental awareness on the Island of Bute and Argyll. It is being offered £68,814 to assist with the capital costs of establishing a biodiesel plant and associated initial development costs. Business support costs will also be incurred in order to continue to build and develop capacity. Biodiesel production will allow Fyne Futures to achieve financial sustainability with increased income and reduced costs.

**Glasgow Association for Mental Health** – is an independent charitable organisation which acts as one of the principal providers of mental health services in Greater Glasgow. The organisation provides high quality support both to those who are experiencing mental health difficulties and to their carers. The organisation is being offered £69,865 to help establish a service-user led Training and Consultancy department. The organisation already provides these services on a fairly limited basis; however the establishment of a specialist unit for this activity will enable it to sell complete packages of training and consultancy on a variety of mental health issues to the public and private sector, becoming a sustainable trading unit by 2011/12.

**Glasgow International Jazz Festival** – promotes jazz as a means of expression, development and enjoyment and contributes to the reputation of Glasgow as a cultural centre of global standing. It is being offered £43,000 to strengthen its marketing plan to target new audiences.

**Glasgow South Credit Union** – has worked closely with New Gorbals Housing Association to secure new premises which are located at the heart of the community they serve. This will help grow the business benefitting the Credit Union, its members and the local community. An offer of £24,700 is towards the fit out of new premises.

**Go Country** – provides outdoor activities through Activity Days and Residential programmes individually designed for disadvantaged groups from local Data Zone areas, the mentally and physically disabled. It is based in Renfrew and is being offered £93,495 to extend its services and target the commercial market.

**Govanhill Baths Community Trust** – was established in December 2004 as a registered Charity in Scotland and was born out of a community action group that had struggled to keep the Govanhill Baths open in 2001 and continued as a community group that led to the formation of the Trust as a Charity in 2004. Although, the main priority of the Trust is the restoration of the Govanhill Baths, closed by Glasgow City Council in March 2001, the Trust has been involved in a number of other areas of development activity including the establishment of a Centre for Community Practice. The Trust has been awarded £68,859 from the

Enterprise Fund as a contribution towards the establishment of this Centre which will provide community resources for local people to access around sport, recreation, swimming, health and community issues.

**Greater Govan Credit Union** – has been offered £100,000 to facilitate the merger between Greater Govan Credit Union (GGCU) and Ruchzie, Garthamlock and Craigend Credit Union (RGCCU) and help the ‘new’ credit union re-organise its central functions, upgrade the computerised accounts system and invest in a modern, fit-for-purpose website for members use. The merger will be facilitated by RGCCU transferring its engagements to GGCU.

**Haven Products** – is a wholly owned subsidiary of Momentum Scotland and is regarded as one of the leading social firms in Scotland. Its main aims are to create, sustain and progress employment opportunities for disabled people. Haven has been offered £99,162.70 to purchase equipment to develop their production line capacity and employ a sales development manager to develop new markets and tender for new contracts.

**Hearts and Minds** - aims to improve the quality of life and well-being of people in hospital and hospice care. It engages the imagination of its participants through individually tailored therapeutic artistic interventions, improving the hospital experience and encouraging communication, interaction and laughter. It is being offered £26,000 to identify and develop new funding streams and expand its programmes to new areas of Scotland. It will assist with the design and printing of new marketing materials and an updated website.

**International Network of Street Newspapers** - is a Glasgow based charity that supports Street newspapers in Scotland (including the Big Issue) and around the world by creating employment for poor and homeless people. The organisation is keen to become less grant dependant and is developing a number of income generating activities to be led by their current Executive Director with the aim of backfilling this post through other members of staff and expanding its current graduate internship programme. An investment of £97,400 is offered.

**Kingdom Credit Union** – is the lead credit union for a consortium including Benarty & Lochgelly, Dunfermline & District, Kincardine & District, Cardenden & Kinglassie and North East Fife Credit Unions. Our investment of £7,500 will provide a marketing budget to promote the Fife Wide credit union branding, using various methods including local radio. Our investment will also assist the credit union with a development training programme for board members to focus on capacity building and governance.

**Kintyre Recycling** – has been offered funding of £37,015 to develop new services (biodiesel and kerbside collections), expand their supported employment opportunities (via a new shredding service) and re-evaluate current areas of activity. In addition they wish to access external consultancy support to assist in organisational capacity building.

**LAMH Recycle** - is major social enterprise operating in North and South Lanarkshire with four business divisions: IT Equipment Recycling; Can Recycling; PC Sales and Services; and Training/Employment Services for long term unemployed people and others who have experienced mental ill health. Funding of £47,695 is being offered for a new collection vehicle for the recycling operations and towards the salary and associated costs of a new Business Development Coordinator post to support the planned growth strategy from September 2009 to March 2011.

**Linnhe Leisure** – operates The Nevis Centre in Fort William and provides a number of sports and community services. The organisation is being offered £40,000 towards the costs of installing a new biomass heating system at the Nevis Centre in Fort William.

**Living Solutions (Scotland)** – wish to expand on their forestry and sawmilling operations and to process waste timber into useful products for sale to the public and timber materials for use in affordable sustainable housing. Funding of £69,000 is being offered to assist with the purchase of necessary equipment and salary costs for a project manager up to March 2010.

**Machars Action** – has been offered £99,500 to buy the building they currently rent from Dumfries & Galloway Council. The purchase of the building is a key factor for their long-term sustainability, reducing overheads and equipping Machars Action to return to a more proactive role developing new projects and services in the community. Acquiring ownership of the property will also provide a more secure future for existing third sector tenants.

**ML9 Credit Union** – the investment funding of £22,000 will be used to help the credit union grow the business through the employment of a development officer, website development and marketing.

**Morar Community Trust** – was established in June 2008 to improve the Morar area by strengthening community spirit, encouraging growth and improving the quality of life for residents. It is being offered £25,000 to carry out feasibility work in advance of a significant investment in community facilities.

**Multi Ethnic Aberdeen Limited (MeAL)** – is based in Aberdeen and provides support to the minority ethnic population in the North East of Scotland. MeAL is being offered £68,485 from the Enterprise Fund to build its capacity and extend their employment service to cover a wider geographic area to include local regeneration areas in Aberdeen and rural Aberdeenshire.

**North East Fife Credit Union** – has been offered £2,560 to help the credit union become more accessible to a geographically spread, hard to reach and predominantly rural community and will benefit the credit union in terms of growth as well as establishing and strengthening links in the community.

**North East Scotland Preservation Trust** – has been offered £56,281 to establish Aberdeenshire Conservation Recycle Store (ACRS) as a viable, self-sustaining operation capable of contributing to a step change in capacity, capability and financial sustainability of the Trust. The Trust acquires buildings of historic and /or

architectural interest, restores them and then sells them on. ACRS will help reduce waste to landfill, provide new opportunities for householders to recycle their waste and access a new source of material for development/restoration projects. The funding will be used to provide half the costs of employing a part-time Store Manager and to buy equipment to transform the store into a commercial enterprise.

**North East Scotland Credit Union** – The credit union’s common bond area has a population of over 500,000 which includes around 40,000 financially excluded people. The credit union wants to grow the business and attract new members and volunteers. To achieve this they will restructure the organisation and also actively market and promote the range of services they offer, particularly to waged/salaried staff to secure a more balanced membership. The funding of £60,000 will be used towards a new chief executive post, new development and administrative posts and marketing and promotion.

**One Parent Families Scotland** – has been offered £69,999.07 to employ a Marketing Consultant to appraise current and future business opportunities prior to employing a Business Development Officer to build and structure new revenue streams. This work will focus on three key areas in the current policy context for lone parents: local authority Single Outcome Agreements; Health Service early prevention strategies and developing parenting skills; and Welfare Reform and improving employability.

**Penilee Credit Union** – is being offered £13,644 to upgrade its IT, marketing and shop refurbishment which will help to increase membership and benefit staff and volunteers.

**Possil & Milton on Disability T/A The Disability Community** – is based in Possilpark, Glasgow and provides support to disabled people within the local community. It is being offered £68,845 to allow it to extend its hot meal service across North Glasgow and introduce a new community laundry service.

**PrintAbility** – who have rebranded and re-launched as Send-It Fulfilment Solutions Ltd in May this year, have been offered £56,750 to support the employment of a Business Development Manager to secure new contracts and generate income through enterprising activity. They propose to focus their business promotion initially in Aberdeen City, Aberdeenshire, and Dundee. In addition, the funding will assist with the purchase of adjustable, portable workbenches.

**Project Scotland** – is being offered £69,500 to support a Business Development/Enterprise Manager post up to March 2011. The focus of the post will be to research and develop an innovative approach to delivering More Choices, More Chances solutions with a focus on 16+ learning choices and future employability to meet the requirements of Local Authorities’ Single Outcome Agreements.

**REAL (Inverness High School)** – has developed two interlinked enterprises, REAL Organics, a market garden located at the school, and REAL Food, a series of divers outlets in the wider Inverness area. It focuses on young people, facilitating key life and work skills and offering work based opportunities for pupils in the local area.

The opportunities are designed to complement the school curriculum activities. It is being offered £69,000 to enable the organisation to increase its capacity and improve efficiency through the introduction of a stock control system, constructing a bespoke warehouse and the purchase of specialist retail software.

**Reforestation Scotland** – is being offered £75,072 to work with Scottish Association for Mental Health, Argyll Green Woodworkers Association and NHS Highland to develop the work being carried out at Blarbuie Woodland Enterprise in Lochgilphead which provides employment and training opportunities for people with mental health problems. The investment will increase the size and improve the skills of the Blarbuie working squad and the production and sale of woodcraft products, by-products and compost.

**Renfrewshire CVS** – wish to create a new IT support social enterprise, Network Computer Services, that will provide support to at least ten local charities and a number of individuals from the Ferguslie Park area in Paisley. RCVS previously provided IT support to a range of clients as part of their overall service, however their Board now wish to focus on their core activities. Funding of £99,710.80 will be used to purchase the necessary software, IT equipment and to refurbish a shop unit as well as supporting marketing and salary costs until March 2011.

**Renfrewshire-wide Credit Union** – is being offered £6,000 to develop a strategic plan for growth and create an interactive website that meets the needs of members. It will allow people who are not physically capable to come into the office to access to credit union services on line.

**Rosemount Lifelong Learning** – based in Royston, Glasgow, is being offered £69,628 to contribute to the costs of employing a Contracts Development Manager to prepare tenders and bids for new services including family support, employability, vocational training and child care support. Funding will also be used to employ a part time Monitoring Officer and a part time IT Administrator.

**Royston Stress Centre** – provides community based solutions for people experiencing a range of difficulties ranging from stress and related problems, mental health distress, to self-harm and/or risk of suicide. RSC is being offered £99,811 to support business development activities, growth of training programmes and a capacity building board and employee training programme.

**RSPB Scotland** – is being offered £63,634 to employ a Volunteer Development Officer, which will enable the organisation in Scotland to make a transformational step change in its capacity to generate revenue through community fundraising and increased revenue from events and membership subscriptions via general fundraising. This is crucially important for the organisation's financial sustainability, at a time when donations from individuals and trusts are coming under increasing pressure. RSPB Scotland expects the post to be financially sustainable by 31 March 2011.

**Ruchill Credit Union** - has been offered £8,899 to upgrade its IT hardware and software to enable the credit union to produce marketing materials. It will also provide the support of a consultant to develop a Business Plan and provide volunteer

mentoring days. It will also enable community information days looking at topics such as Christmas/holiday budgeting and training for all volunteers and board members to allow for succession planning and a more robust enterprising board.

**Scottish Churches Housing Action** – generates capacity within churches for responding to the needs of homeless people in Scotland. It has been offered £80,280 to conduct an audit of current income generating activity and produce an action plan based on developing activities with the greatest potential. It will also identify new areas of earning opportunities and develop links with likely partner organisations.

**Scottish Police Credit Union** – is being offered £12,525 to invest in technology to benefit both members and volunteers alike and help the credit union grow through increased membership.

**Scottish Sports Futures** – is based in Glasgow and specialises in promoting the importance of attitude and fitness to young people from all backgrounds, ages and abilities within Inverness, Aberdeen, Dundee, Stirling, Glasgow, Edinburgh and Renfrewshire. They also offer sport as a diversionary activity for young people to discourage drug and alcohol abuse and criminal behaviour. It has been offered £91,088 to help with staffing costs to generate new funding streams and to develop a staff training scheme.

**Scottish Transport Credit Union** - is a well established credit union operating within a “passenger transport employees” common bond. As part of their growth strategy articulated in the business plan the credit union intends to extend the common bond to a wider “transport” common bond. Funding of £95,200 is for a development officer and new IT equipment and software which will help the credit union reach more people (including many at risk of financial exclusion), increase their membership and provide better and more efficient services to new and existing members. It will also further build the capacity, capability and financial sustainability of the credit union and contribute to achieving successful outcomes for Scotland in respect of health and inequality.

**Sealladh na Beinne Moire** – is being offered £25,340 to employ an additional member of staff in its development team to plan and deliver an effective Business Plan for Uist House, a redundant ex-Care Home in Daliburgh. The aim is to create a new Hub incorporating Storax Uibhist offices, a business incubation unit, Business Gateway, social enterprise service provision, archive centre and serviced offices.

**Sense Scotland** – works with children and adults across Scotland who have communication support needs because of deafblindness, sensory impairment, learning or physical disabilities. It is being offered £58,790 to assist with the completion of a retail development feasibility study. The organisation aims to diversify its retail models, and generate sustainable income to deliver services such as health advice and respite breaks.

**Sikh Sanjog** – is based in Edinburgh and is being offered £69,700 to develop its catering social enterprise providing traditional Punjab food in the heart of Leith, and to provide training and start-up costs in its first year of operation.

**Skill Force Development Scotland** – provides a preventative intervention programme that gives more choices and chances to reduce those not in employment, education or training on leaving school. Funding of £45,564.58 will be used to develop new business opportunities through developing new courses to meet the demand in Edinburgh.

**Social Investment Scotland** – investment funding of £65,000 will be used to help SIS grow the business by employing a member of staff to head up market development to drive forward specific vital business objectives that will enable SIS to reach self-sustainability and maximise impact in social investment in the third sector.

**Southern Uplands Partnership (SUP)** – is based in Castle Douglas, Dumfries & Galloway and was established as a strategic organisation in 1999 following the decline in the traditional industries of farming, forestry and textiles. The aim of SUP is to raise the profile of the Southern Uplands, address a perceived northern funding bias, promote best practice and add value through partnership working. SUP has been awarded £42,200 from the Enterprise Fund to build the capacity of the organisation through the provision of an eco friendly office building that will be let to both commercial enterprises and third sector organisations to generate income.

**Spruce Carpets** - is based in Glasgow providing refurbished domestic carpet at low cost, primarily to individuals on low income or those resettling after homelessness. Spruce Carpets is being offered £99,620 to help with salary and other operating costs associated with developing its retail and commercial markets. It will also be looking at innovative ways for recycling carpet materials and developing operational and governance partnerships with other social enterprises. The proposal meets the Scottish Government waste policy.

**Streetwork** – provide crisis support to young people who are sleeping outdoors in Edinburgh's city centre to make sure they are safe and help them access emergency accommodation. In the housing estates, they provide education to young people to help them stay off drugs, away from crime, and to make better choices about sexual health. It has been offered £100,000 to refurbish premises into a 2 level seating commercial café within Edinburgh city centre.

**Tagsa Uibhist Trading** – based in Benbecula, is a wholly owned trading subsidiary of Tagsa Uibhist ('Uist Support') providing a range of social care services. It is being offered investment of £49,595.50 to help establish its new domiciliary agency and handyperson services, providing much needed additional support services to older and vulnerable people in the Uists, helping them to remain living in their own homes and communities. The service will operate from Berneray in the north down to Eriskay in the south.

**Tayside Association for the Deaf** – promotes the welfare of all deaf people by enabling them to live in their chosen community and to meet their full potential. It is being offered £73,214 to develop a training unit to involve deaf people with good British Sign Language (BSL) skills to 'train as trainers'. This will help to improve confidence, skills, knowledge, employability and pride in their language. It will also

develop and market 'sign bytes' (BSL web clips) for businesses and organisations to include on their websites.

**The Broomhouse Centre** – provides personal, social and community development opportunities to vulnerable and hard to reach groups within a deprived area of Edinburgh. Its services include a café training project, youth befriending project and special needs lunch club. It is being offered £64,465 to purchase equipment and create a marketing post to develop an outside catering and corporate team building service.

**The Factory Skatepark** – is a diversionary youth project seeking to use the attraction of extreme sport i.e. bmx biking, roller blading and skateboarding as a way to deliver a range of youth and community support services e.g. Homework Support Group, Youth Clubs and an Adult IT Support Group. It targets its support services at the young people and families who are most disadvantaged in Dundee. It is being offered £80,698 to develop new revenue streams e.g. small scale conferencing, hot desking and a base for companies postal addresses.

**The Food Train** - is a weekly grocery shopping, befriending and household support service for older and disabled people in Dumfries and Galloway. Apart from helping people to remain living independently at home by ensuring they get supplies of fresh groceries, the service also reduces the burden on carers while bringing welcome social contact and friendship. Food Train is a thriving charity with 6 local bases, 10 delivery vehicles, 19 local shops supporting 15,000 annual deliveries to over 500 people across 2,500 square miles. Funding of £35,000 is being offered to improve staff and Board organisational capacity to support an expansion of this nationally significant enterprising model to other areas of Scotland.

**The Loft Youth Project** – was established in 2000 to improve the quality of life and opportunities for young people in Keith and the surrounding rural areas. Its work includes developing workplace opportunities for young people and a drop-in centre for young people on a Friday and Saturday nights. It also works in partnership with Moray wide Access 2 Health project which offers support and advice to improve mental health and well being for young people. Its subsidiary Loft Trading Company operates a café/restaurant which provides training placements. It has been offered £99,300 to refurbish its premises to create a reception area with small meeting rooms for support sessions with young people and make its main hall more attractive and multi-functional capable of being rented to external groups for meetings. It will also enable the organisation to recruit a Training and Learning Manager and Training Supervisor who will be responsible for developing and delivering a new range of vocational and informal training opportunities, providing more opportunities for young people and generating additional income.

**The Melting Pot** – a unique incubator for social innovation, based in central Edinburgh, has been offered £100,000 to invest in improving its IT infrastructure and support organisational development through the recruitment of three new full time posts – General Manager, Membership Administrator and an Events Administrator. The investment will develop organisational capacity and effectiveness, building towards 100% financial sustainability.

**Universal Comedy** – based in Glasgow, delivers innovative comedy workshops and training courses for people experiencing the downside of ill health, depression and anxiety and/or employment problems who may have become isolated from their community. It has been offered £70,000 to commission research, develop a skills programme for its tutors, and to conduct a pilot within the private sector. Currently working in Glasgow and Lanarkshire, Universal Comedy intends to extend its services to include North Ayrshire, East Dunbartonshire, Lothian and Renfrewshire.

**Up-2-U**s – provides complimentary support services to highly vulnerable and high risk young people to help them manage better within their family and community setting. Funding of £69,500 will be used to set up an integrated respite service so that young people and families have safe time apart without the trauma of long term placement. It will also support work with high risk girls to help develop a funding package for a 2 year action research project targeting girls at a serious risk and harm to prevent them from becoming involved in homeless and criminal justice networks.

**Venture Trust** – has been offered funding of £67,150 to support the development of a streamlined database to enable them to more accurately record, retrieve, monitor, analyse and report on their achievements in order to be better placed to bid for contracts, particularly in the statutory sector in Scotland. This includes salary support for a Database Development and Monitoring Officer.

**Young Enterprise Scotland (YES)** – works with young people to inspire and prepare them to learn to succeed. This includes young people in school, prisons and care institutions and is achieved through activity based learning which focuses on core skills needed for employability. As this service is currently provided free or at a reduced charge, YES is being offered £69,400 to establish the willingness of its customers to pay for the service and to pursue initial contracts.